

Yuxiao Zhong

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EDUCATION¹

- 2017. 08 – 2018. 01** **M.Sc. International Management, HEC Paris, Global Alliance in Management Education (CEMS)**
Paris, France, Exchange semester, Programme global ranking 4/90 (2015)
- 2016. 08 – 2018. 06** **M.Sc. International Business, Stockholm School of Economics**
Stockholm, Sweden, GPA 4.1/5, 2016 Scholarship winner, Programme global ranking 28/90 (2016)
- 2012. 09 – 2016. 06** **B.Sc. Cultural Industry Management, Central University of Finance and Economics (CUFE)**
Beijing, China, GPA 4.0/5, CUFE Scholarship winner, Programme global ranking 1/20 (2012-2016)

WORK EXPERIENCE

- 2017. 06 – 2017. 08** **ABB Group Sales Performance Management Intern** Mannheim, Germany
ABB ranked 286th in the Fortune Global 500 list with annual revenue of USD 33,828 million in 2016.
- Tested 6 KPIs and prepared end user documentation for sales management tool
- Improve KPI inventory
- Gathered feedback data from 40 sales managers in 12 countries.
- 2016. 11 – 2017. 01** **Uppsala Innovation Centre AB Trainee** Uppsala, Sweden
The incubator ranked the world's 10th and Europe's 5th best business incubator in 2016.
- Analysed business model for 7 start-ups
- Did research in Chinese plastic manufacture industry and reported potential contact information
- 2015. 08 – 2015. 10** **PricewaterhouseCoopers Internal Firm Service Assistant** Beijing, China
- Arranged the recruitment, registration and training for 600 new associates in 2015
- Prepared contracts and applied for 400 million annual governmental allowance
- 2015. 03 – 2015. 06** **Sohu.com Inc. Finance Assistant** Beijing & Tianjin, China
The Chinese internet information provider listed in Nasdaq with total revenue of USD 1,937 million in 2015.
- Declared daily ordinary tax, such as value added tax, corporate income tax, Stamp duty etc.
- Processed and reported 24 records of foreign exchange transaction contracts in Tianjin
- 2014. 01 – 2014. 03** **China Construction Bank Finance Assistant** Luzhou, Sichuan, China
The bank ranked the world's 2nd largest bank and 6th largest company by market capitalization in 2015.
- Did marketing of 22 different commercial banking products and services
- Helped with other banking operation processes
- 2013. 09 – 2015. 06** **Business Case Study of CUFE Project Associate** Beijing, China
- Monthly wrote, edited and published case studies

PROJECTS EXPERIENCE

- 2017. 04 – 2017.05** **Morgan Stanley Woman leadership programme** Stockholm, Sweden
The 1 month programme was held with weekly finance seminars.
- Discussed M&A cases
- Learned valuation models such as discounted cash flow, multiple method and comparable transactions
- 2017. 04** **Business Field Trip** Mumbai, India
- Visited the finance company Crest Venture
- Interviewed Indian entrepreneurs and did negotiation practices
- 2016. 10** **The Potential Market Analysis of IS UPB Holding** Riga, Latvia
- Did market research for UPB Holding to find the potential markets for its information system
- Analysed potential business models and strategies for the commercialization of IS UPB in Poland
- 2016. 09** **The True Value Analysis of SEB Green Bond** Stockholm, Sweden
- Used the true value model with the guide from KPMG to measure the value of SEB Green bond

VOLUNTEER EXPERIENCE

- 2017. 01 – 2017. 06** **Sweden-China Forum Corporate Communication Assistant** Stockholm, Sweden
- Contact potential companies and conducted the feedback survey analysis
- 2016. 12 – 2017. 02** **Handelsdagarna Career Fair Company Host** Stockholm, Sweden
- 2016. 11 – 2016. 12** **CEMS Annual Event Volunteer** Stockholm, Sweden
- 2013. 09 – 2016. 09** **Migrant Children Foundation Volunteer** Beijing, China

OTHER QUALIFICATIONS

Chinese (native), English (fluent), French (basic), GMAT 730 (2015), IELTS 7.5 (2015), CFA (2017), CPA(2017)
MS - Office, Computer National Second Level (Access) National Second-level Athlete of running (2012)
Certification of Accounting Professional (2014) China Banking Professional (2014) Securities Professional (2014)

¹ Ranks are from Financial Times