# **Sammy Farmer**

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## **CAREER PROFILE**

Highly experienced in sales, worked in retail over 5 years. Conceptual thinker able to understand a broad range of consumers with track record of success for helping redesign, decision making, and buying products to sell at stores. Advanced communications skills from ability to develop a relationship with a consumer and sell a car to a customer in a short period of time. Delivers projects on time. Experienced working in groups with ability to develop and deliver quality events and fundraisers. Strong communication skills and quick learner.

# **EDUCATION**

**BAYLOR UNIVERSITY** –Waco, Texas

May 2020

#### **Bachelor of Business Administration**

• International Business/Finance

## **EXPERIENCE**

Tunie's Boutique- Sales Associate – Louisville, Kentucky

- Worked for 5 years selling clothing and home decor
- Sold Retail- was leading salesperson for 2 years
- Redesigned store and would help move to temporary locations with group effort
- Worked flexible hours by accepting shifts when other employees were unable to fulfill

Apricot Lane Boutique- Sales Associate – Louisville, Kentucky

**Summer 2017** 

# Oxmoor Auto Group Internship- Sales Intern

- Was top sales intern at Oxmoor Ford Lincoln and was third top intern in sales between five different car dealerships
- Sold over 25 cars throughout summer 2017 and sold up to 15 cars in one month

### ADDITIONAL

- Managed and Raised \$1000 dollars to buy mattresses for homeless children (beds for kids)
- Farmer children foundation (raised 2.4 million)
- Set up and cleaned up for the Silent Auction
- Sold Raffle tickets during event raising over \$6000 in raffle sales
- Distributed and organized winnings for silent auction
- Fillies Derby Ball
- Volunteered for Fillies Fashion show to help raise money and support local boutiques by modeling clothes for 3 different local boutiques
- St. Joseph Children's Home Volunteer Work