**Jack Rivers**

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**EDUCATION AND QUALIFICATIONS**

**Rotterdam School of Management, CEMS International Management & 09/2015 – 02/2017**

**MSc International Management**

Double Degree program, awarding an MSc from RSM and the CEMS Master’s in International Management from the CEMS Global Alliance in Management Education

**SDA Bocconi School of Management, CEMS Exchange Semester 02/2016 – 06/2016**

**The University of Reading, BA Management & Business Administration 09/2008 – 07/2011**

Degree awarded: Second Degree, First Class

**Sutton Grammar School for Boys, Sutton 09/2001 – 08/2008**

**EMPLOYMENT**

**ABE UK, London 03/2017 – Ongoing**

University Partnerships Executive

In charge of overhauling the organizations current partnership system. A complete rework, requiring every aspect to be redone from scratch, including renewal of all existing contracts, an entirely new record system for both physical and electronic records, and a redesign of the existing partnership template.

In addition, also oversaw a strategy pivot to Africa, requiring vast new sales efforts to generate leads.

**CP Consulting, London 02/2016 – 06/2016**

Intern, Consulting and Market Research

Team based internship focused on delivering a single major project on financial services and millennials.

Conducted focus groups, created a survey and collected 750 responses as part of research

Personally delivered presentation to C level executives and wrote recommendations based on findings.

Received excellent evaluations on all deliverables

**Pegasus English, Shanghai 01/2015 – 07/2015**

Consultant Director

Start-up English School for young children. Acted as advisor for range of business issues faced during the establishment of the business.

Principal responsibilities were for administration of new teachers, oversight of curriculum development and management of marketing strategy.

**Weiyu High School International Department, Shanghai 09/2013 – 07/2015**

Teacher, Geography and Business Studies

International Baccalaureate Program for students of high school age.

In charge of Curriculum development for the First Year of Geography and Business Students, requiring the creation of a new syllabus from scratch to be taught by other teachers.

**Elite E-bikes, Shanghai 10/2012 – 12/2013**

Founding Partner

Import firm for electronic bikes operating in China and Poland

As one of the founders, I took responsibility for overall management, particularly supply, which entailed finding and communicating with suppliers, shipping of products and collaborating on EU regulations with our suppliers.

Generated RoI of close to 30% in our year of operation.

**Shixi Middle School International Department, Shanghai 08/2011 – 07/2013**

Head of Department, Economics & Business Studies

A-Level International School Program. As Head of Department I was in charge of 4 other teachers in addition to the overall administration of all departmental issues.

During my time as Department head, I oversaw the introduction of AP courses in Economics and the introduction of a new resource management system in my department

**LANGUAGES**

**Mandarin Chinese**

Tested to HSK4 Level, equivalent to B2 CEFR;

6 years of private study, fluent in reading ability and advanced in speaking and listening

**Spanish**

Tested to Dele B1 Level; 3 years of private and classroom study, intermediate ability in all areas

**EXTRACURRICULAR**

**Social Committee Member, CEMS Club Rotterdam, RSM 09/2015 – 12/2015**

Responsible for organising student events and trips

Planned several overseas excursions, including a 30 person trip to Dublin and a 15 person trip to Brussels, that featured company presentations from the likes of Google and Facebook

**Treasurer, University of Reading Korfball Club, Reading 09/2010 – 08/2011**

2nd in command of the committee for the Korfball Club at University of Reading.

In charge of club budgeting and forecasts, as well as all accounting functions for the club

Club was nominated for 'Most Improved Club' at the 2011 Sports Federation awards.

**Prefect, Sutton Grammar School, Sutton 08/2006 – 07/2008**

**ADDITIONAL INFORMATION**

* GMAT: 680 Total, Analytical Writing 6.0, Integrated Reasoning 8
* A-Levels: Geography (A), Business Studies (A), Computing (D)
* Excellent IT abilities:
  + Advanced ability in Word, Intermediate in Excel and PowerPoint
  + Programming experience in Python and VB languages
  + Intermediate ability in SPSS Statistics
  + Experience in writing SEO content for web pages
* Driving: Held a clean UK driving licence for 3 years
* Interests include Sports (Korfball and Football), Hiking, Travel and Music (Trumpet)

**REFERENCES**

Available on Request