



Cert. no. 2017-083529

Student ID no. 1779164  
Record no. 34693

This is to certify that CIMA FRANCESCO, born in Brescia (Italy) on 26 June 1995, was awarded by this University, on 13 October 2017, the 'Laurea in Economia Aziendale e Management' [Bachelor of Science in Business Administration and Management], field of study L-18 - Management, with a final grade of ONE HUNDRED AND TEN out of ONE HUNDRED AND TEN (110/110) CUM LAUDE and the academic qualification of 'Dottore'.

It is also specified that it is a three -year program. In order to satisfy the degree requirements and to be awarded the degree it is necessary to have earned at least 180 credit points (CP) provided for in the program structure.

Furthermore, the language of instruction is Italian .

It is also certified that, during these university studies , CIMA FRANCESCO has successfully passed the assessment methods for the following educational activities. The Subject Groups, Type of Educational Activities and Area are listed below with the credit points earned (CP), date and mark out of thirty.

**FIRST YEAR OF STUDIES - 2014/2015 ACADEMIC YEAR**

Code	Course title	CP	Subject Group	Type	Area	Date	Result
30060	MANAGEMENT	12	SECS-P/07 (7)	A	AZ	16/12/2014	THIRTY CUM LAUDE
30064	ECONOMICS	17	SECS-P/08 (5) SECS-P/01 (9)	B B	AZ EC	22/05/2015	TWENTY-EIGHT
30067	ECONOMIC HISTORY	6	SECS-P/01 (8)	A	EC	25/05/2015	TWENTY-EIGHT
30068	COMPUTER SKILLS FOR ECONOMICS	3	SECS-P/12 (6)	A	EC	26/05/2015	THIRTY.=
30061	MATHEMATICS	15	NN (3)	F	I	28/05/2015	THIRTY.=
30301	ENGLISH (FIRST LANGUAGE) (Level B2)	4	SECS-S/06 (8) SECS-S/06 (7) NN (4)	A B E	SM SM L	21/09/2015	THIRTY CUM LAUDE (1)

**SECOND YEAR OF STUDIES - 2015/2016 ACADEMIC YEAR**

Code	Course title	CP	Subject Group	Type	Area	Date	Result
30006	FINANCIAL MARKETS AND INSTITUTIONS	6	SECS-P/11 (6)	B	AZ	15/12/2015	TWENTY-NINE
30005	ACCOUNTING AND FINANCIAL STATEMENT ANALYSIS	11	SECS-P/07 (11)	A	AZ	08/01/2016	THIRTY CUM LAUDE
30001	STATISTICS	8	SECS-S/01 (8)	B	SM	13/01/2016	TWENTY-NINE
30011	BUSINESS ETHICS AND SOCIAL RESPONSABILITIES SEMINARS	1	NN (1)	F	AML	16/05/2016	PASS
30002	LAW	12	IUS/01 (6) IUS/05 (6)	A B	GI GI	18/05/2016	THIRTY.=
30008	FUNDAMENTALS OF ORGANIZATION	6	SECS-P/10 (6)	B	AZ	20/05/2016	TWENTY-NINE
30288	LEADERSHIP AND MANAGERIAL SKILLS SEMINAR	2	NN (2)	F	AML	20/05/2016	PASS
30009	PUBLIC ADMINISTRATION ECONOMICS AND MANAGEMENT	6	SECS-P/07 (6)	C	INTEG	24/05/2016	THIRTY.=
30007	MANAGERIAL ACCOUNTING	6	SECS-P/07 (6)	B	AZ	27/05/2016	THIRTY.=
30310	SPANISH (SECOND LANGUAGE) (Level B1)	4	NN (4)	F	L	22/10/2016	TWENTY-SIX

**THIRD YEAR OF STUDIES - 2016/2017 ACADEMIC YEAR**

Code	Course title	CP	Subject Group	Type	Area	Date	Result
30100	INTERNSHIP	6	NN (6)	D	SC	20/10/2016	



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Code	Course title	CP	Subject Group	Type	Area	Date	Result
30014	TECHNOLOGY AND OPERATIONS	7	SECS-P/08 (7)	B	AZ	12/12/2016	THIRTY.=
30012	BUSINESS STRATEGY	7	SECS-P/07 (7)	B	AZ	20/12/2016	TWENTY-NINE
30013	COMPANY AND BUSINESS LAW	7	IUS/04 (7)	B	GI	21/12/2016	THIRTY CUM LAUDE
30260	INTERNATIONAL EXCHANGE - (30260) SCAMBI INTERNAZIONALI	-	NN (0)	F	S	15/06/2017	PASS
8215	EVENT COORDINATION AND ENTERTAINMENT INDUSTRY	6	SECS-P/07 (6)	D	SC	15/06/2017	THIRTY.= (2)
7371	MANAGEMENT OF MEDIA ORGANIZATIONS	6	SECS-P/07 (6)	D	SC	15/06/2017	THIRTY.= (2)
30017	CORPORATE FINANCE - FUNDAMENTALS OF FINANCE	6	SECS-P/09 (6)	C	INTEG	15/06/2017	THIRTY.= (2)
30015	MARKETING - MARKETING	7	SECS-P/08 (7)	B	AZ	15/06/2017	THIRTY.= (2)
30264	PUBLIC FINANCE	6	SECS-P/03 (6)	C	INTEG	20/06/2017	TWENTY-NINE

Code	Course title	CP	Subject Group	Type	Area	Date
30022	FINAL REPORT	3	PROFIN_S (3)	E	T	13/10/2017

#### KEY

##### SUBJECT GROUP (SSD)

IUS/01	PRIVATE LAW
IUS/04	COMMERCIAL LAW
IUS/05	LAW AND ECONOMICS
NN	NOT DEFINED
PROFIN_S	FINAL EXAMINATION FOR SUBJECT GROUP WITHOUT DISCIPLINES
SECS-P/01	POLITICAL ECONOMY
SECS-P/03	FINANCE
SECS-P/07	BUSINESS ADMINISTRATION
SECS-P/08	CORPORATE FINANCE
SECS-P/09	FINANCIAL MANAGEMENT
SECS-P/10	BUSINESS ORGANISATION
SECS-P/11	ECONOMICS OF FINANCIAL INTERMEDIARIES
SECS-P/12	ECONOMIC HISTORY
SECS-S/01	STATISTICS
SECS-S/06	MATHEMATICS FOR ECONOMICS, ACTUARIAL STUDIES AND FINANCE

##### TYPE

A	Basic
B	Characteristic
C	Similar or complementary
D	Activities chosen by the student
E	A foreign language, final examination
F	Other

##### AREA

AML	Altre Conoscenze Utili per l'Inserimento Nel Mondo del Lavoro
AZ	Management
EC	Economics
GI	Legal
I	Information technology and internet-related skills
INTEG	Related or Additional Studies
L	Knowledge of at least one foreign language
S	Training and guidance internship
SC	Activity chosen by the student
SM	Mathematics-Statistics
T	For the final examination



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(1) The exam has been waived because it was passed IELTS Academic (International English Language Testing System - Academic) (Administrative act number 00000000000000431348).

(2) The exam has been waived because it was passed at San Diego State University - International Business Program, as part of the study abroad program carried out from 01/01/2017 to 01/05/2017 (EXCHANGE PROGRAM) (Administrative act number 466074).

It is also certified that, during the university studies, CIMA FRANCESCO, has completed a curricular internship at Vitale-Novello-Zane & Co. located in Brescia, from 06/06/2016 to 16/09/2016 .

Milan, 17 October 2017

ACADEMIC AFFAIRS DIVISION  
Director

Roberto Grassi

In compliance with art. 40, D.P.R. 28 December 2000 no. 445, this certification is issued for foreign use only. Stamp duty already paid- Authorization by Agenzia delle Entrate - Direzione Regionale della Lombardia – no. 3/00042/2001 26 March 2001.

DIVISIONE DIDATTICA  
Ufficio Piani Studio  
ACADEMIC AFFAIRS DIVISION  
Office for Study Planning

  
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(Sig.ra RENATA AMIDANI)

