

Beatrice Luzzi

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EDUCATION

Bocconi University and WU Wirtschaftsuniversität Wien

Milan, Italy and Vienna, Austria

CEMS Master in International Management (Dual MIM)

Sept 16 – Oct 18

- **Final grade:** 110 Cum Laude
- **Final dissertation:** “The trade-off between the liabilities of foreignness and the diversification benefits in international acquisitions”
- **Relevant coursework:** Global Strategy (30/30), Macroeconomics (29/30), Global Supply Chain Management (30/30), Global Management Practices (28/30), Business Analytics (30/30), Finance Perspectives on International Strategy (30/30)

San Diego State University (SDSU)

San Diego (CA), USA

International Business – Exchange Programme

Jan 2016 – Jun 2016

- **GPA:** 4.0/4.0 **Relevant Coursework:** Financial Institutions Management (A), Corporate Finance, (A), Marketing (A), Event Planning in the Entertainment Industry (A)

Bocconi University

Milan, Italy

Bachelor of Science in Economics and Management for Arts, Culture and Communication (CLEACC)

Sep 2013 – Oct 2016

- **Final grade:** 110 cum Laude; **GPA:** 29.6/30; **Valedictorian:** selected to deliver the Graduation Speech
- **Final dissertation:** “The Service Sector in the United Kingdom and the Consequences of Brexit”
- **Relevant coursework:** Mathematics (30/30), Statistics (31/30), Economic Philosophy (29/30), Competitive Strategy (27/30), Visual Culture (30/30), Macroeconomics (30/30)

Liceo Classico Dante

Florence, Italy

High School Qualification – Piano Nazionale di Informatica (additional Maths and Science hours)

Sep 2008 – Jun 2013

- **Final Grade:** 100/100 **Relevant Coursework:** Literature, Maths, Physics, Philosophy, Latin and Greek

WORK & LEADERSHIP EXPERIENCE

Zeb Consulting

Milan, Italy

Associate Consultant

Oct 18 - Present

- Strategic/ managerial consulting projects and PMO for large banks and insurance companies
- Developed excellent relational and organizational abilities, as well as analytical and data elaboration skills

J.P. Morgan

London, UK

Global Treasury Management Analyst in the MNC Sales Team

Jun - Sep '18

- Involved in providing multinational clients with TS, DCM, FX products, and relationship management coverage
- Developed understanding of MNC clients' strategies and products offered
- Enhanced the soft skills necessary to collaborate with colleagues and be successful in a large global organization

CEMS Club Milan

Milan, Italy

Head of Alumni Relations Team

Jan '18 - Present

Intermonte SIM

Milan, Italy

Business Project Analyst

Mar - Jun '18

- Worked to identify ways Intermonte can take advantage of disruptive changes in the financial industry
- Focus placed on Websim division: strengths and weaknesses were detected and recommendations aimed at strengthening competitive positioning were made, identifying initiatives to enable Websim to become a leading player in the fintech market

Lloyds Banking Group

Edinburgh, Scotland

Retail Finance Intern at Bank of Scotland

Jun - Sep '17

- Worked as Local Director's support manager, developed broad understanding of financial products offered and of operating a retail branch network at a local level, including managing people through objectives
- Promoted the use of digital services among customers and colleagues and took part in a Charity Challenge with Mental Health UK

Bocconi Students Capital Markets Association

Milan, Italy

Associate

Mar '17 – Present

L'Oréal (In Company Training)

Milan, Italy

- Prepared a P&L statement for 2017 Luxury Division and presented it to the company's managers and CFO

6-27 Mar '17

LSE SU Alternative Investment Conference (320 students selected among 7700 applicants)

Milan, Italy

- Attended seminars and workshops at the world's largest student conference on HF, PE and Venture Capital

Jan '17

Pitti Immagine

Florence, Italy

Part-time Work

Jun – July '16

International Institute of Acoustics and Vibration

Milan, Italy

- Planning and management of 22nd ICSV22, awarded as most important international congress of 2015

May – Sept '15

LANGUAGES AND CERTIFICATIONS

- **Languages:** Italian (Native); English (Fluent); French (Intermediate); German (Basic)
- **Language Certifications:** IELTS (score 8/9), Cambridge English Advanced CAE (Level C1), DELF Certification (B1)
- **IT Skills:** Thomson Reuters Eikon Certification (Fin Software 4); ECDL Advanced (Excel), ECDL Core, knowledge of SPSS, KStat, Bstat

OTHER INFORMATION

- Winner of the Literary Award “Premio Adriana Tramontano” at Accademia della Crusca (Florence): scholarship awarding solid linguistic competence, excellent lexical mastery in text analysis and advanced skills in literary criticism
- Excellent collaborative and communicative skills and very good organizational capacity. Skilled piano and guitar player, often performed live

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Milan, 26 February 2020