



Alex Torgersson

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QR code to LinkedIn

FORMAL QUALIFICATIONS

M.Sc. in CEMS (Global Alliance in Management Education), Bocconi University, Milan Italy, http://www.unibocconi.eu/ , Expected graduation Dec 2018	Aug 17 – ongoing
M.Sc. in Accounting & Financial Management, Stockholm School of Economics, Stockholm Sweden, www.hhs.se , Expected graduation Dec 2018, GPA: 3.69 (5)	Aug 16 – ongoing
B.Sc. in Business & Economics, Stockholm School of Economics, Stockholm Sweden, www.hhs.se , Specialisations: <i>Accounting & Management</i> . GPA: 3.54 (5)	Aug 13 – Jun 16
Natural Science in English, Kungsholmens Gymnasium, Stockholm Sweden, www.kungsholmensgymnasium.stockholm.se , GPA: 21.50 (22.5)	Aug 10 – Jun 13
High School IGCSE, International School of Monaco, Monte-Carlo Monaco, www.ismonaco.org , GPA: 6.50 (7)	Aug 08 – Jun 10

PROFESSIONAL EXPERIENCES

Full-time Associate Consultant, Simon-Kucher & Partners, Copenhagen Denmark, www.simon-kucher.com - Responsibilities: Worked on a project for a Danish kitchen designer to update their list prices of +15,000 products. My work included 3 workshop participations with the client, 10 conducted interviews, building a simulation tool for a strategic pricing approach, identifying value drivers, competitor benchmarking, mystery shopping, client interaction and creating PowerPoint slides. Simon-Kucher & Partners helps clients with hands-on comprehensive strategies based on industry-specific market dynamics and profit drivers. - Results: Project was a success, the client was very impressed by our results and recommendations. We managed to do an upsell. Built great connections with colleagues at the office and with project team (colleagues from Germany, Denmark and Sweden). Offered full-time position.	Jun 17 – Aug 17
Part-time Associate Consultant, Simon-Kucher & Partners, Stockholm Sweden, www.simon-kucher.com - Responsibilities: Projects and proposals within Private Equity & Venture Capital, Life Science, Consumer Goods and Logistics. Work included: market research, client interaction, competitor benchmarking, big data analysis, PowerPoint slides and mystery shopping with goal to improve revenue streams for clients. - Results: Offered to continue with a summer internship at the Copenhagen office.	Nov 16 – Jun 17
Part-time CEO & Co-founder, Mangi, Dubai UAE, www.facebook.com/mangifood - Responsibilities: Founded together with 3 colleagues a social enterprise connecting refugees and locals over a common passion for food. Developed a business plan, go-to market strategy, arranged event where we sold food made by refugees at school, held contact with 5 mentors (i.e. CEO of Klarity), designed pitch in Keynote and presented our pitch in front of 30+ judges and 100+ in audience. - Results: Competed with our business idea at Hult Prize and selected to pitch in Dubai out of ~60,000 other applicants (placed 10 th out of 60 at competition). We received the award <i>Entrepreneur of the month</i> at school.	Dec 16 – Apr 17
Full-time Business volunteering internship, AIESEC, Guangzhou China, www.aiesec.org - Responsibilities: Developing a marketing campaign for a Chinese NGO. Part of a cultural and work experience program with the mission to promote social entrepreneurship among Chinese youth. - Results: Developed leadership attributes, cross cultural communication, enhanced entrepreneurial thinking.	Jun 16 – Jul 16

- Part-time Accounting Assistant, *Netlight Consulting Group, Stockholm Sweden, www.netlight.com*** *Nov 15 – Jun 16*
 - Responsibilities: Analysing revenues and expenses entering the accounting system Agresso and ensuring expenses are booked in correct accounts. Invoicing to clients and engaging in auditing. Also performed thorough analysis concerning working methods.
 - Results: Successful implementation of new accounting program Skovik. Trustable services delivered by a genuine passion for accounting and quantitative work. Increased efficiency and simplicity at Netlight following my analysis of work methods.
- Part-time First Impression, *Netlight Consulting Group, Stockholm Sweden, www.netlight.com*** *Nov 14 – Nov 15*
 - Responsibilities: Internal marketing, hosting events, providing logistical and operative solutions.
 - Results: Promoted to Accounting Assistant.
- Part-time Youth trainer in athletics, *Hammarby Friidrott, Stockholm Sweden, www.hammarbyfriidrott.se*** *Jun 11 – Aug 13*
 - Responsibilities: Coached groups of children (20 people) in the ages between 13 and 15 in track and field.
 - Results: Developed and improved confident leadership skills and inspired several children to continue.

OTHER MERITS

- Equality Representative, *Student Association at the Stockholm School of Economics (SASSE), Stockholm, www.sasse.se*** *Mar 15 – Feb 16*
 - Responsibilities: Elected by the members of SASSE (approx. 2000 students) as Equality Representative. Leadership experience with six working members in my Equality Group. Practiced public speaking and presentations skills.
 - Results: Initiator and influencer of new working structure, leader of Equality Group, new SASSE Equality Documents, arranged first Stockholm Pride march in SSE's history, overall we increased the equality engagement (SASSE Equality Survey).
- Swedish Champion runner, *Hammarby Friidrott, Stockholm, www.hammarbyfriidrott.se*** *Sep 10 – May 15*
 - Responsibilities: Trained roughly 15 h/week parallel to studies at Kungsholmens Gymnasium and at SSE.
 - Results: 3 Swedish Junior Silver Championships medals: 400m (2011), 800m (2013), 400m (2013).
 2 National team appearance at Nordic Junior Championships, 400m & 4x400m bronze (2013).
 1 Swedish Junior Championships Indoor Bronze medal: 400m (2013).
 6 Swedish Relay Championships Medals: i.e. 4x1500m senior Gold (2013), 4x800m senior Silver (2013).
- Head of Regionals, *International Committee Board (SASSE), Stockholm, www.sasse.se*** *Mar 14 – Mar 15*
 - Responsibilities: Leader of ten regional associations at SASSE with a total of ~300 members. Practicing budget planning, leadership, communication, holding conferences, holding speeches and teambuilding.
 - Results: Increased engagement (four new regional associations were started), as well as enhanced my leadership attributes.

LANGUAGE & COMPUTER SKILLS

Swedish (native), **English** (fluent), **French** (good), **Italian** (basic), **Excel** (grade A), **PowerPoint**, **Word** (advanced user), **SPSS** (advanced user), **Agresso** (advanced user), **Numbers**, **Keynote**, **Pages** (advanced user), **Fortnox** (good)

INTERESTS

Running, Skiing, Biking, Swimming, Playing football, tennis and volleyball, Travelling, Photography, Politics, Spending time with family, friends and boyfriend Bruno.

References: Markus Goller, Michael Forss, Agnes Löfbom etc. More contact info available upon request